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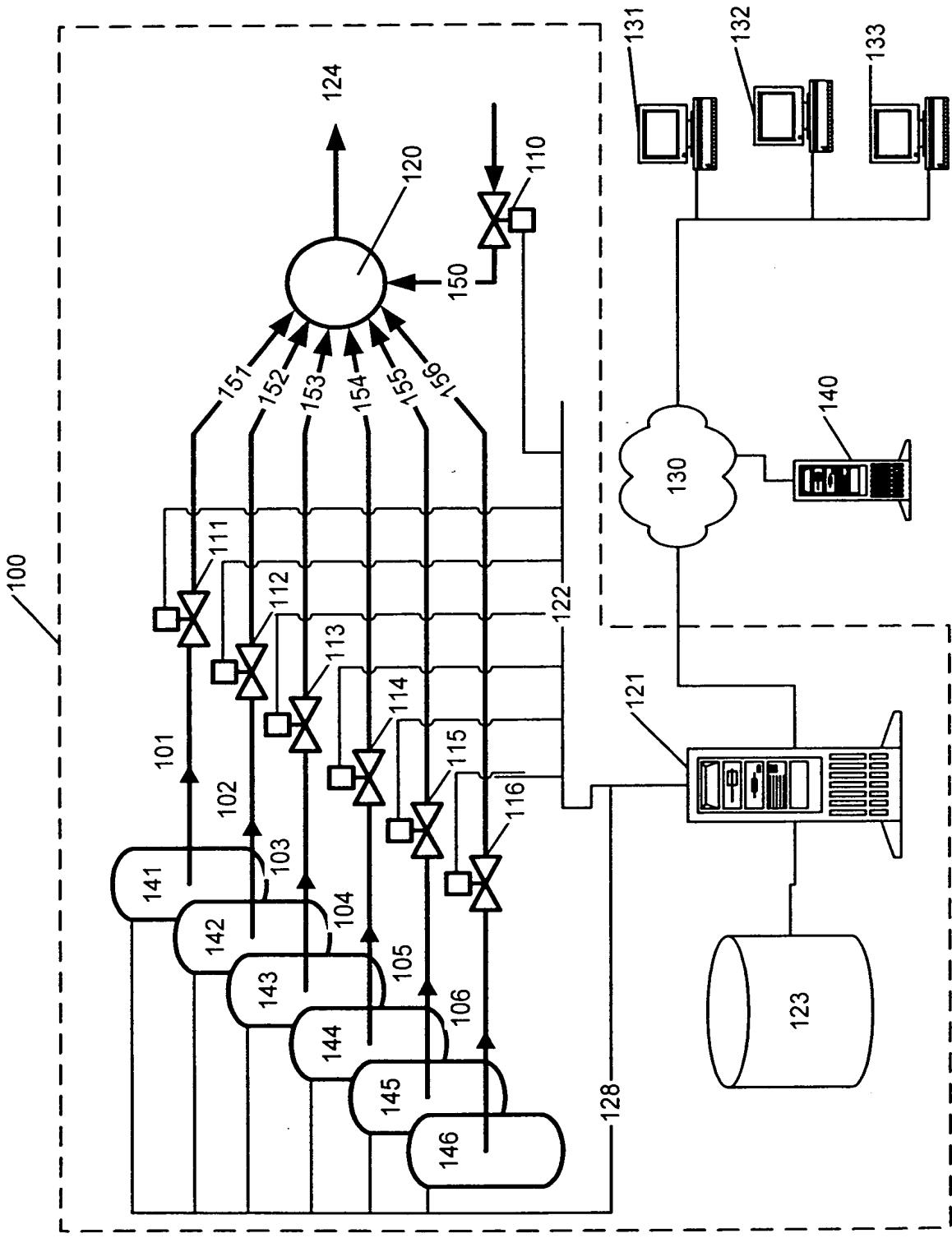


Fig. 1

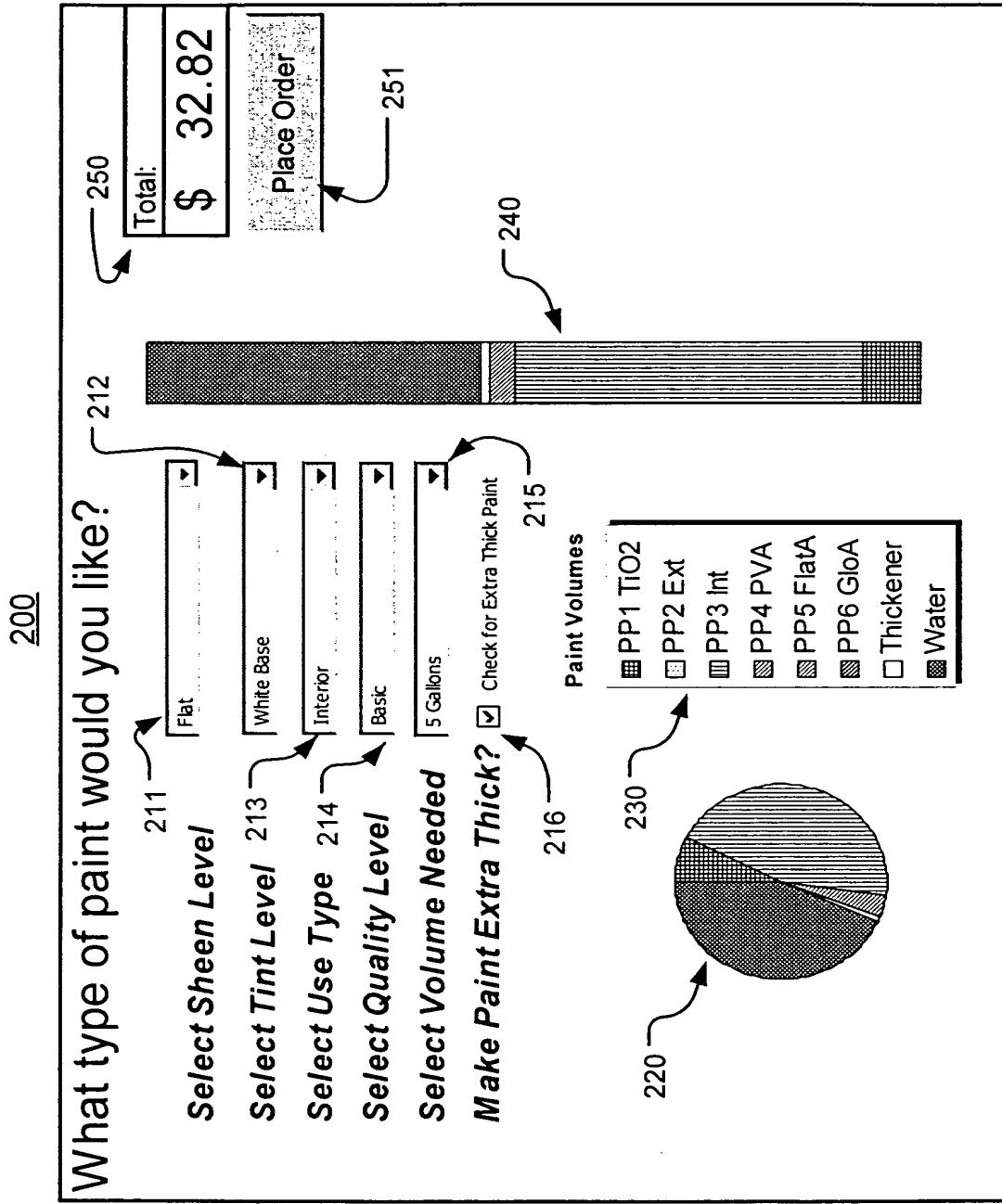


Fig. 2

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RMC *
Markup =
Base
Price

Volumes of Prepaints

DB Code	Paint ID	Sheen Level	Tint Base	Use Type	Quality Level	TriO2	Exterior	Interior	Extender	PVA	Flat	Gloss	Acrylic	Acrylic	Water Vol	Base Price
						PP1 Vol	PP2 Vol	PP3 Vol	PP4 Vol	PP5 Vol	PP6 Vol					
1111	1	Gloss	White	Exterior	Premium	25.87%	0.00%	0.00%	0.00%	0.00%	0.00%	60.56%	13.57%	\$ 20.97		
1112	2	Gloss	White	Exterior	Improved	27.34%	0.00%	0.00%	0.00%	0.00%	0.00%	51.21%	21.45%	\$ 19.96		
1113	3	Gloss	White	Exterior	Basic	25.53%	0.00%	0.00%	0.00%	0.00%	0.00%	10.95%	31.31%	\$ 15.09		
1121	4	Gloss	White	Interior	Premium	25.87%	0.00%	0.00%	0.00%	0.00%	0.00%	60.56%	13.57%	\$ 20.97		
1122	5	Gloss	White	Interior	Improved	25.53%	0.00%	0.00%	0.00%	0.00%	0.00%	10.95%	31.31%	\$ 15.09		
1123	6	Gloss	White	Interior	Basic	23.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	37.25%	\$ 13.13		
1211	7	Gloss	Light	Exterior	Premium	23.60%	2.21%	0.00%	0.00%	0.00%	0.00%	60.58%	13.62%	\$ 20.18		
1212	8	Gloss	Light	Exterior	Improved	25.07%	2.15%	0.00%	0.00%	0.00%	0.00%	51.28%	21.49%	\$ 19.17		
1213	9	Gloss	Light	Exterior	Basic	23.26%	2.26%	0.00%	0.00%	0.00%	0.00%	10.94%	31.36%	\$ 14.30		
1221	10	Gloss	Light	Interior	Premium	23.60%	0.00%	2.21%	0.00%	0.00%	0.00%	60.58%	13.62%	\$ 20.20		
1222	11	Gloss	Light	Interior	Improved	23.26%	0.00%	2.26%	32.18%	0.00%	0.00%	10.94%	31.36%	\$ 14.32		
1223	12	Gloss	Light	Interior	Basic	21.67%	0.00%	2.15%	38.89%	0.00%	0.00%	0.00%	37.30%	\$ 12.36		
1311	13	Gloss	Mid	Exterior	Premium	12.93%	0.00%	0.00%	0.00%	0.00%	0.00%	75.15%	11.91%	\$ 18.22		
1312	14	Gloss	Mid	Exterior	Improved	13.67%	0.00%	0.00%	0.00%	0.00%	0.00%	66.63%	19.70%	\$ 17.05		
1313	15	Gloss	Mid	Exterior	Basic	12.76%	0.00%	0.00%	41.85%	0.00%	0.00%	14.23%	31.15%	\$ 11.30		
1321	16	Gloss	Mid	Interior	Premium	12.93%	0.00%	0.00%	0.00%	0.00%	0.00%	75.15%	11.91%	\$ 18.22		
1322	17	Gloss	Mid	Interior	Improved	12.76%	0.00%	0.00%	41.85%	0.00%	0.00%	14.23%	31.15%	\$ 11.30		
1323	18	Gloss	Mid	Interior	Basic	11.97%	0.00%	0.00%	50.52%	0.00%	0.00%	0.00%	37.51%	\$ 9.28		
1411	19	Gloss	Deep	Exterior	Premium	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	89.74%	10.26%	\$ 15.47		
1412	20	Gloss	Deep	Exterior	Improved	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	82.05%	17.95%	\$ 14.14		
1413	21	Gloss	Deep	Exterior	Basic	0.00%	0.00%	0.00%	51.49%	0.00%	0.00%	17.51%	31.00%	\$ 7.51		
1421	22	Gloss	Deep	Interior	Premium	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	89.74%	10.26%	\$ 15.47		

Fig. 3A

DB Code	Paint ID	Sheen Level	Tint Base	Quality Level	Use Type	PP1 Vol	PP2 Vol	PP3 Vol	PP4 Vol	PP5 Vol	PP6 Vol	Water Vol	Base Price
						Improved	Basic	Premium	Improved	Basic	Premium	Improved	Basic
1422	23	Gloss	Deep	Interior	Interior	0.00%	0.00%	51.49%	0.00%	17.51%	0.00%	31.00%	\$ 7.51
1423	24	Gloss	Deep	Interior	Exterior	0.00%	0.00%	62.22%	0.00%	0.00%	0.00%	37.78%	\$ 5.43
2111	25	emiGloss	White	Exterior	Exterior	25.87%	4.85%	0.00%	0.00%	54.97%	0.00%	14.32%	\$ 20.29
2112	26	emiGloss	White	Exterior	Exterior	27.34%	4.38%	0.00%	0.00%	46.15%	0.00%	22.13%	\$ 19.34
2113	27	emiGloss	White	Exterior	Exterior	25.53%	4.21%	0.00%	28.97%	0.00%	9.85%	31.45%	\$ 14.87
2121	28	emiGloss	White	Interior	Interior	25.87%	0.00%	4.85%	0.00%	54.97%	0.00%	14.32%	\$ 20.34
2122	29	emiGloss	White	Interior	Interior	25.53%	0.00%	4.21%	28.97%	0.00%	9.85%	31.45%	\$ 14.91
2123	30	emiGloss	White	Interior	Interior	23.94%	0.00%	3.82%	35.00%	0.00%	0.00%	37.25%	\$ 13.06
2211	31	emiGloss	Light	Exterior	Premium	23.60%	7.07%	0.00%	0.00%	54.97%	0.00%	14.37%	\$ 19.50
2212	32	emiGloss	Light	Exterior	Improved	25.07%	6.60%	0.00%	0.00%	46.15%	0.00%	22.18%	\$ 18.55
2213	33	emiGloss	Light	Exterior	Basic	23.26%	6.43%	0.00%	28.97%	0.00%	9.85%	31.50%	\$ 14.07
2221	34	emiGloss	Light	Interior	Premium	23.60%	0.00%	7.07%	0.00%	54.97%	0.00%	14.37%	\$ 19.57
2222	35	emiGloss	Light	Interior	Improved	23.26%	0.00%	6.43%	28.97%	0.00%	9.85%	31.50%	\$ 14.13
2223	36	emiGloss	Light	Interior	Basic	21.67%	0.00%	6.04%	35.00%	0.00%	0.00%	37.30%	\$ 12.29
2311	37	emiGloss	Mid	Exterior	Premium	12.93%	4.85%	0.00%	0.00%	69.55%	0.00%	12.66%	\$ 17.54
2312	38	emiGloss	Mid	Exterior	Improved	13.67%	4.41%	0.00%	0.00%	61.54%	0.00%	20.38%	\$ 16.43
2313	39	emiGloss	Mid	Exterior	Basic	12.76%	4.19%	0.00%	38.62%	0.00%	13.13%	31.30%	\$ 11.08
2321	40	emiGloss	Mid	Interior	Premium	12.93%	0.00%	4.85%	0.00%	69.55%	0.00%	12.66%	\$ 17.59
2322	41	emiGloss	Mid	Interior	Improved	12.76%	0.00%	4.19%	38.62%	0.00%	13.13%	31.30%	\$ 11.12
2323	42	emiGloss	Mid	Interior	Basic	11.97%	0.00%	3.85%	46.67%	0.00%	0.00%	37.51%	\$ 9.21
2411	43	emiGloss	Deep	Exterior	Premium	0.00%	4.86%	0.00%	0.00%	84.13%	0.00%	11.00%	\$ 14.79
2412	44	emiGloss	Deep	Exterior	Improved	0.00%	4.44%	0.00%	0.00%	76.92%	0.00%	18.63%	\$ 13.52
2413	45	emiGloss	Deep	Exterior	Basic	0.00%	4.17%	0.00%	48.28%	0.00%	16.41%	31.14%	\$ 7.29
2421	46	emiGloss	Deep	Interior	Premium	0.00%	4.86%	0.00%	0.00%	84.13%	0.00%	11.00%	\$ 14.83
2422	47	emiGloss	Deep	Interior	Improved	0.00%	0.00%	4.17%	48.28%	0.00%	16.41%	31.14%	\$ 7.33
2423	48	emiGloss	Deep	Interior	Basic	0.00%	0.00%	3.89%	58.33%	0.00%	0.00%	37.78%	\$ 5.36
3111	49	Satin	White	Exterior	Premium	23.48%	12.04%	0.00%	0.00%	46.02%	0.00%	18.46%	\$ 18.09
3112	50	Satin	White	Exterior	Improved	20.87%	10.42%	0.00%	0.00%	36.65%	0.00%	32.06%	\$ 15.34
3113	51	Satin	White	Exterior	Basic	15.66%	13.58%	0.00%	22.87%	6.15%	0.00%	41.74%	\$ 10.22
3121	52	Satin	White	Interior	Premium	23.48%	0.00%	12.04%	35.63%	9.58%	0.00%	19.27%	\$ 15.12
3122	53	Satin	White	Interior	Improved	20.87%	0.00%	10.42%	35.83%	0.00%	0.00%	32.87%	\$ 12.34

Fig. 3B

				<u>Quality</u>	<u>Level</u>	<u>PP1 Vol</u>	<u>PP2 Vol</u>	<u>PP3 Vol</u>	<u>PP4 Vol</u>	<u>PP5 Vol</u>	<u>PP6 Vol</u>	<u>Water Vol</u>	Base Price
<u>DB</u>	<u>Paint ID</u>	<u>Sheen Level</u>	<u>Tint Base</u>	<u>Use Type</u>	<u>Level</u>	<u>PP1 Vol</u>	<u>PP2 Vol</u>	<u>PP3 Vol</u>	<u>PP4 Vol</u>	<u>PP5 Vol</u>	<u>PP6 Vol</u>	<u>Water Vol</u>	
3123	54	Satin	White	Interior	Basic	15.66%	0.00%	13.58%	28.89%	0.00%	0.00%	41.87%	\$ 9.83
3211	55	Satin	Light	Exterior	Premium	21.21%	14.26%	0.00%	0.00%	46.02%	0.00%	18.51%	\$ 17.30
3212	56	Satin	Light	Exterior	Improved	18.61%	12.64%	0.00%	0.00%	36.65%	0.00%	32.11%	\$ 14.55
3213	57	Satin	Light	Exterior	Basic	13.39%	15.80%	0.00%	22.87%	6.15%	0.00%	41.79%	\$ 9.42
3221	58	Satin	Light	Interior	Premium	21.21%	0.00%	14.26%	35.63%	9.58%	0.00%	19.32%	\$ 14.35
3222	59	Satin	Light	Interior	Improved	18.61%	0.00%	12.64%	35.83%	0.00%	0.00%	32.92%	\$ 11.57
3223	60	Satin	Light	Exterior	Basic	13.39%	0.00%	15.80%	28.89%	0.00%	0.00%	41.92%	\$ 9.06
3311	61	Satin	Mid	Exterior	Premium	11.74%	21.02%	0.00%	0.00%	48.58%	0.00%	18.66%	\$ 14.27
3312	62	Satin	Mid	Exterior	Improved	10.44%	18.54%	0.00%	0.00%	38.78%	0.00%	32.24%	\$ 11.93
3313	63	Satin	Mid	Exterior	Basic	7.83%	19.43%	0.00%	24.30%	6.54%	0.00%	41.90%	\$ 7.56
3321	64	Satin	Mid	Interior	Premium	11.74%	0.00%	21.02%	37.61%	10.11%	0.00%	19.51%	\$ 11.22
3322	65	Satin	Mid	Interior	Improved	10.44%	0.00%	18.54%	37.92%	0.00%	0.00%	33.10%	\$ 8.83
3323	66	Satin	Mid	Interior	Basic	7.83%	0.00%	19.43%	30.69%	0.00%	0.00%	42.05%	\$ 7.20
3411	67	Satin	Deep	Exterior	Premium	0.00%	30.00%	0.00%	0.00%	51.14%	0.00%	18.86%	\$ 10.46
3412	68	Satin	Deep	Exterior	Improved	0.00%	26.67%	0.00%	0.00%	40.91%	0.00%	32.42%	\$ 8.52
3413	69	Satin	Deep	Exterior	Basic	0.00%	25.28%	0.00%	25.73%	6.93%	0.00%	42.07%	\$ 4.91
3421	70	Satin	Deep	Interior	Premium	0.00%	0.00%	30.00%	39.59%	10.65%	0.00%	19.76%	\$ 7.32
3422	71	Satin	Deep	Interior	Improved	0.00%	0.00%	26.67%	40.00%	0.00%	0.00%	33.33%	\$ 5.32
3423	72	Satin	Deep	Interior	Basic	0.00%	0.00%	25.28%	32.50%	0.00%	0.00%	42.22%	\$ 4.57
4111	73	Flat	White	Exterior	Premium	23.48%	20.79%	0.00%	0.00%	34.80%	0.00%	20.93%	\$ 16.70
4112	74	Flat	White	Exterior	Improved	18.83%	23.25%	0.00%	0.00%	25.57%	0.00%	32.35%	\$ 13.38
4113	75	Flat	White	Exterior	Basic	15.66%	26.36%	0.00%	19.80%	5.32%	0.00%	32.87%	\$ 10.56
4121	76	Flat	White	Interior	Premium	20.87%	0.00%	21.26%	19.80%	5.32%	0.00%	32.75%	\$ 12.59
4122	77	Flat	White	Interior	Improved	15.66%	0.00%	34.69%	16.67%	0.00%	0.00%	32.99%	\$ 10.21
4123	78	Flat	White	Interior	Basic	7.60%	0.00%	44.65%	3.47%	0.00%	0.00%	44.28%	\$ 6.46
4211	79	Flat	Light	Exterior	Premium	22.35%	21.90%	0.00%	0.00%	34.80%	0.00%	20.95%	\$ 16.30
4212	80	Flat	Light	Exterior	Improved	16.56%	25.47%	0.00%	0.00%	25.57%	0.00%	32.40%	\$ 12.59
4213	81	Flat	Light	Exterior	Basic	13.39%	28.58%	0.00%	19.80%	5.32%	0.00%	32.92%	\$ 9.77
4221	82	Flat	Light	Interior	Premium	18.61%	0.00%	23.47%	19.80%	5.32%	0.00%	32.80%	\$ 11.82
4222	83	Flat	Light	Interior	Improved	13.39%	0.00%	36.91%	16.67%	0.00%	0.00%	33.04%	\$ 9.44
4223	84	Flat	Light	Interior	Basic	5.33%	0.00%	46.87%	3.47%	0.00%	0.00%	44.33%	\$ 5.69

Fig. 3C

<u>DB</u>	<u>Paint C de</u>	<u>ID</u>	<u>Sheen Level</u>	<u>Tint Base</u>	<u>Use Type</u>	<u>Quality Level</u>	<u>PP1 Vol</u>	<u>PP2 Vol</u>	<u>PP3 Vol</u>	<u>PP4 Vol</u>	<u>PP5 Vol</u>	<u>PP6 Vol</u>	<u>Water Vol</u>	<u>Base Price</u>
4311	85	Flat	Mid	Exterior	Premium	11.74%	29.84%	0.00%	0.00%	37.29%	0.00%	21.13%	\$ 12.88	
4312	86	Flat	Mid	Exterior	Improved	9.42%	30.38%	0.00%	0.00%	27.70%	0.00%	32.51%	\$ 10.33	
4313	87	Flat	Mid	Exterior	Basic	7.83%	31.93%	0.00%	21.44%	5.77%	0.00%	33.03%	\$ 7.92	
4321	88	Flat	Mid	Interior	Premium	10.44%	0.00%	29.38%	21.44%	5.77%	0.00%	32.97%	\$ 9.12	
4322	89	Flat	Mid	Interior	Improved	7.83%	0.00%	40.26%	18.75%	0.00%	0.00%	33.16%	\$ 7.59	
4323	90	Flat	Mid	Interior	Basic	3.80%	0.00%	46.63%	5.21%	0.00%	0.00%	44.36%	\$ 5.20	
4411	91	Flat	Deep	Exterior	Premium	0.00%	38.89%	0.00%	0.00%	39.77%	0.00%	21.34%	\$ 9.05	
4412	92	Flat	Deep	Exterior	Improved	0.00%	37.50%	0.00%	0.00%	29.83%	0.00%	32.67%	\$ 7.28	
4413	93	Flat	Deep	Exterior	Basic	0.00%	37.50%	0.00%	23.09%	6.21%	0.00%	33.20%	\$ 5.28	
4421	94	Flat	Deep	Interior	Premium	0.00%	0.00%	37.50%	23.09%	6.21%	0.00%	33.20%	\$ 5.64	
4422	95	Flat	Deep	Interior	Improved	0.00%	0.00%	45.83%	20.83%	0.00%	0.00%	33.33%	\$ 4.96	
4423	96	Flat	Deep	Interior	Basic	0.00%	0.00%	48.61%	6.94%	0.00%	0.00%	44.44%	\$ 3.94	

Fig. 3D

TELETYPE

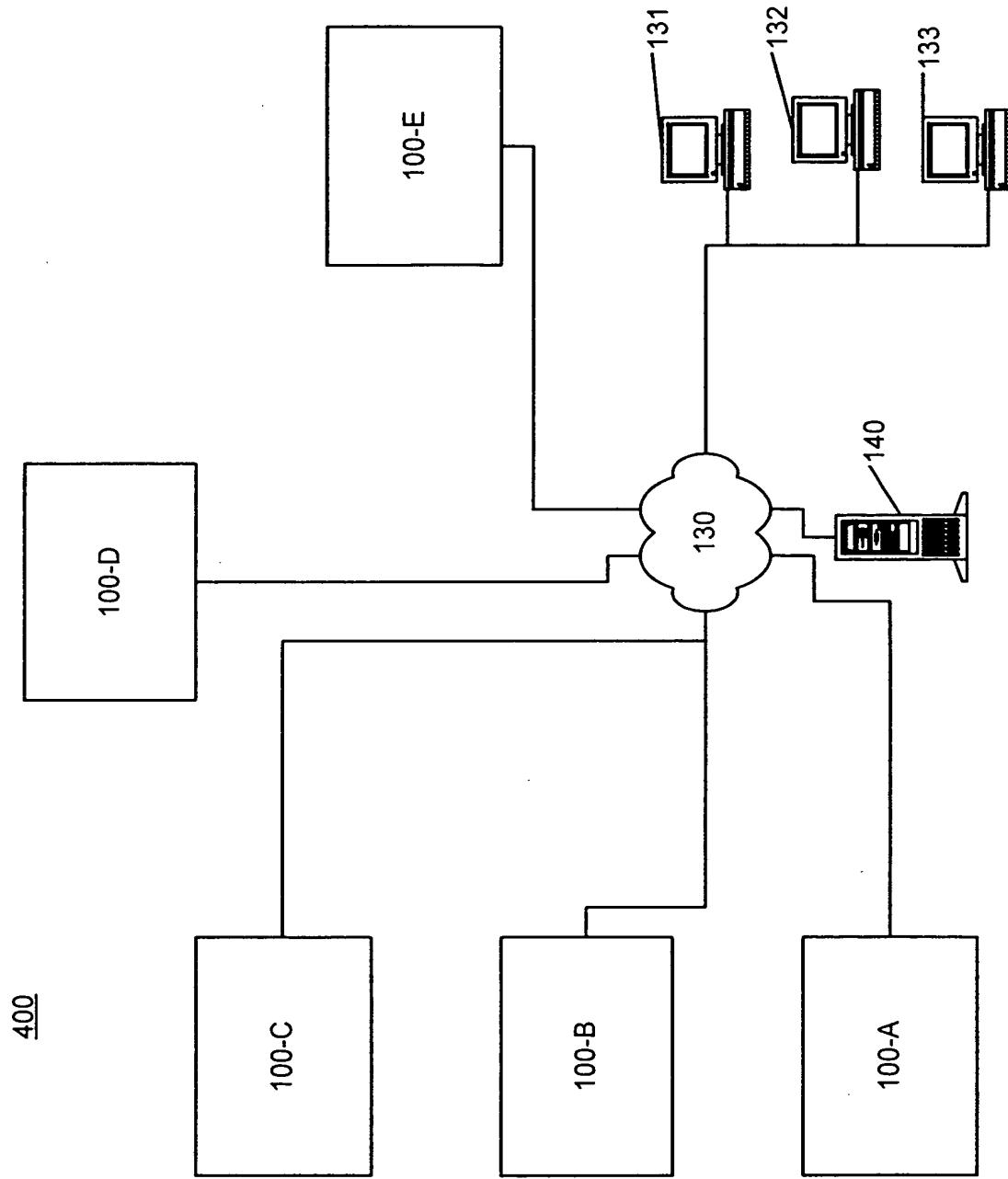


Fig. 4